



Business Mobiles

Connect every element of your business

BETTER PERFORMANCE. BETTER CONNECTIVITY. BETTER RETURN ON INVESTMENT.

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Business Mobiles



Free your workforce with business mobiles

In business, it often pays to go direct and cut out the middle man. But for your telecoms, this isn't always the case.

As one of the UK's leading service providers, we give clear and independent advice with fast access to expert knowledge and experience providing a totally seamless service, making effective use of your time.

Choosing the business mobile contracts, devices and tariffs which match your exact requirements is key to unlocking cost and productivity benefits.

We work with all the UK's leading business carriers to provide complete business mobile contracts management services, from account administration and asset management to warranty, repairs and replacement handsets.



Managed Mobile Services



Set your workforce free with managed mobiles

Mobile phones are a long-established key business tool. But with so many options available, managing your mobile accounts and devices can be a challenge.

What happens, for example, if one of your devices gets lost or stolen?

Have you really got a handle on how much data your team is using each month, or identified any savings you could make?

Choosing the devices, tariffs and applications that match your exact requirements is key to unlocking cost and productivity benefits.

Audit & Cost Control

A full assessment of all your mobile voice and data usage, user profiles, carrier contracts & devices.

Account Management

Dedicated Account Manager & Help Desk Team to co-ordinate and control day-to-day operations.

Application Services

Real-time management tools including Device, Data & Security Management Apps.

Asset Management

Handset repairs & faults, device replacement, asset management & end user advice.

Advanced Reporting

Monthly reporting provides quality, tailored reports sent directly to you including recommendations.

Why Spectrum?

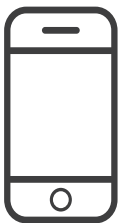
Our bespoke solutions maximise the effectiveness of your employees and your mobile investment.

With advanced reporting and analysis and completely independent advice, we can help you identify where excess data is being used and where to make cost savings.

We also work with a range of leading carriers, so our managed mobile services solutions are constantly updated, giving you access to the latest tariffs and technology.

We'll take the time to work with you to gain a full understanding of your business and your needs. And because our advice is completely independent, you can be sure that what we're telling you is right for your business resulting in cost benefits that would be difficult to identify in-house.

Mobile Apps



Mobile applications which enhance productivity

Mobile technology is having an increased influence on the way firms of all sizes do business. Times have changed, businesses must adapt quickly to the latest technological developments.

Businesses need robust solutions to manage their mobile devices and protect the integrity of their networks and infrastructure.

Our range of mobile applications can help you ease manual tasks by automating processes, making the most of your existing infrastructure investments and protecting key company information and employee privacy.

They also enable you to prevent security threats, discover and control hidden or shadow IT usage and control access to inappropriate content.

Why Spectrum?

Doing things differently, our bespoke solutions are designed to challenge your business to be better.

Our mobile application solutions offer efficient data storage, location-based tracking technology and real-time data, to help you increase the productivity of your mobile workers.

We help you understand how your data is being used, to see where savings are possible, what controls can be put in place and how to implement usage policies.

Our bespoke mobile app solutions also create a formula of intelligent controls to generate substantial savings for your business.

Delivering a better performance and savings, our mobile app solutions give your business better connectivity. Always.

4G Router



Go wireless with a mobile office 4G router

Connectivity is key in today's global marketplace. But what happens when your broadband goes down?

How do you stay connected to your business, your data, your customers and your people? And how does your team collaborate when they can't connect to your network?

A mobile office 4G router can keep you connected to the internet even when a wired or wifi connection isn't available.

As a perfect back-up solution, they can also be used during office moves, at events, or as a portable connection when moving from site to site.

Why Spectrum?

We believe that there's always room to be better.

With our bespoke 4G router solutions, we give your business the power to be better.

Our solutions help you set up an instant network, with full management capability, anytime and anywhere you need one.

Quick to deploy and scale, our solutions are extremely resilient and available in a range of different device and connection options tailored to your business.

We also offer special configurations, complex set-up requirements and load balancing, ensuring you have the network efficiency you need to be better.

M2M & IOT



Stay connected to the world around you with M2M & IOT

Machine-to-machine (M2M) technology and the Internet of Things (IOT) are changing the way we interact with the world around us.

M2M enables networks and devices to communicate with one another, while the IOT is blurring the lines between the physical and digital worlds.

Both offer huge opportunities to business. They can help improve customer engagement, cut costs, streamline processes, boost innovation and create new revenue streams.

Spectrum can help you harness their potential and transform the way you do business.

Why Spectrum?

Unlock your business' full potential with our bespoke M2M & IOT solutions.

As experts in M2M, data roaming, mobile payments and near field communications (NFC), our solutions are built to withstand extreme conditions and work in the most demanding applications.

Able to connect you to the UK's largest and fastest-growing 4G network and the biggest mobile data network on the planet, with 480 roaming partners in 181 countries, we make it easier for you to connect to - and control - machines and devices around the world.

We build the bespoke M2M & IOT solutions that challenge you to be better. Always.

Case Study

Forsters LLP selects Spectrum to enhance core communications

Forsters is a leading London law firm offering a wide range of services to corporate clients and private individuals. The firm is best known for its real estate and private client work, with one of the largest and most experienced full-service real estate teams in the UK. The firm also has thriving corporate and dispute resolution practices.

Forsters began in 1998 with 100 people based in offices in Grosvenor Street.

In 2005 the need for more space saw Forsters move to Hill Street where it remains today. Further expansion since 2010 has seen numbers rise above 300 and now the firm is housed in three adjacent buildings.

Solution

- Phased migration from Vodafone BlackBerry to EE iPhone devices
- Wandera Mobile Data Optimisation application roll-out
- IP telephony solution blending SIP and ISDN services
- Sonus SBC installation

Results

- Enhanced mobile functionality and user experience
- Access to 50% faster 4G speed
- Control of mobile data usage in real-time
- Enhanced DDI survivability and network security
- Cost saving through rationalisation

The Challenge

With the rapid development of mobile communication technology Forsters were aware of the need to invest in the latest connectivity and devices to provide their expanding numbers with the optimal tools whilst maintaining and enhancing control over usage and costs.

As Forsters is located in Central London, a robust and seamless continuity solution was also required for fixed line communication. The challenge was to enhance existing infrastructure by enabling their network to address essential needs now and provide a strategic foundation for the future.

Spectrum's Approach

A full mobile communication audit providing independent recommendations including a transition from BlackBerry to iPhone, a port from Vodafone to EE and the addition of Wandera's Mobile Data Optimisation application across the fleet.

A phased implementation plan, prepared and executed to support a smooth transition and end user adoption. Access to Spectrum's Account Management Team, who provide the very best ongoing support for Forsters bespoke requirements.

Rationalisation of existing connectivity and migration

over to a Spectrum IP telephony solution, incorporating SIP and ISDN services, took place, providing complete control over the routing of individual DDIs.

Integration of a Sonus Session Border Controller into existing infrastructure, enabled any-to-any connectivity between legacy PBX technology and SIP connectivity.

The Results

Changing to iPhone allowed the users to benefit from enhanced functionality and an improved user experience. The new mobile network improved 4G access and data speed which is 50% faster than Vodafone on average. Forsters also value the improved billing platform which incorporates vital cost centre reporting.

Implementing Wandera's data cost management and compliance services Forsters are able to manage their company mobile data consumption in real-time and gain better insight into usage.

Moving to Spectrum's SIP product along with the installation of a Session Border Controller ensures Forster's communications are safe, secure and reliable. They have complete DDI survivability across all the numbers in their estate.

This hybrid solution not only secures the network now but enables Forsters to advance their UC strategy.



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